

Local Association	2023 YTD # Sales	2022 YTD # Sales	22-23 YTD % Change	2023 YTD Avg Price	2022 YTD Avg Price	22-23 YTD % Change	2023 Dec Sales	2022 Dec Sales	22-23 % Change	2023 Dec Avg Price	2022 Dec Avg Price	22-23 % Change
Ann Arbor Area Board of REALTORS®	13,517	17,250	-21.64%	\$480,127	\$447,314	7.34%	1,777	2280	-22.06%	\$496,449	\$467,949	6.09%
Antrim Charlevoix Kalkaska Association of REALTORS®	595	697	-14.63%	\$487,221	\$427,566	13.95%	35	52	-32.69%	\$412,161	\$325,952	26.45%
Battle Creek Area Association of REALTORS®	1,769	2,155	-17.91%	\$225,488	\$209,485	7.64%	148	152	-2.63%	\$254,068	\$194,887	30.37%
Bay County REALTOR® Association	1,011	1,331	-24.04%	\$162,474	\$160,912	0.97%	93	92	1.09%	\$152,755	\$142,583	7.13%
Branch County Association of REALTORS®	397	516	-23.06%	\$218,887	\$194,116	12.76%	18	107	-83.18%	\$191,989	\$72,801	163.72%
Central Michigan Association of REALTORS®	920	1,178	-21.90%	\$200,260	\$184,142	8.75%	83	77	7.79%	\$202,278	\$161,482	25.26%
Clare-Gladwin Board of REALTORS®	718	886	-18.96%	\$165,472	\$160,407	3.16%	37	53	-30.19%	\$169,693	\$150,332	12.88%
Detroit Board of REALTORS®	5,066	4,942	2.51%	\$107,575	\$113,815	-5.48%	432	412	4.85%	\$111,458	\$96,106	15.97%
Eastern U.P. Board of REALTORS®	513	647	-20.71%	\$196,943	\$173,551	13.48%	36	52	-30.77%	\$218,280	\$167,567	30.26%
Emmet Association of REALTORS®	713	818	-12.84%	\$639,485	\$602,338	6.17%	54	48	12.50%	\$527,109	\$457,446	15.23%
Genesee County	4,554	5,293	-13.96%	\$208,226	\$207,014	0.59%	335	381	-12.07%	\$196,205	\$193,639	1.32%
Grand Rapids Association of REALTORS®	9,507	10,936	-13.07%	\$355,770	\$333,039	6.83%	545	564	-3.37%	\$366,529	\$307,065	19.37%
Greater Kalamazoo Association of REALTORS®	3,746	4,528	-17.27%	\$293,323	\$277,639	5.65%	289	302	-4.30%	\$264,870	\$251,436	5.34%
Greater Lansing Association of REALTORS®	5,285	6,354	-16.82%	\$239,217	\$229,494	4.24%	389	413	-5.81%	\$223,862	\$212,732	5.23%
Greater Shiawassee Association of REALTORS®	349	447	-21.92%	\$178,800	\$168,676	6.00%	21	36	-41.67%	\$216,314	\$152,555	41.79%
Greater Wayne County	9,611	12,260	-21.61%	\$263,638	\$254,972	3.40%	691	908	-23.90%	\$252,701	\$233,206	8.36%
Grosse Pointe	668	834	-19.90%	\$457,312	\$442,347	3.38%	41	49	-16.33%	\$380,556	\$399,447	-4.73%
Hillsdale County Board of REALTORS®	414	504	-17.86%	\$214,867	\$206,327	4.14%	16	29	-44.83%	\$242,919	\$175,545	38.38%
Huron County	106	119	-10.92%	\$201,430	\$202,126	-0.34%	9	9	0.00%	\$204,063	\$274,656	-25.70%
Jackson Area Association of REALTORS®	1,476	1,837	-19.65%	\$220,524	\$206,967	6.55%	106	131	-19.08%	\$208,986	\$182,430	14.56%
Lapeer County	831	1,107	-24.93%	\$302,790	\$294,343	2.87%	61	73	-16.44%	\$310,322	\$342,663	-9.44%
Lenawee County Association of REALTORS®	1,081	1,380	-21.67%	\$241,602	\$243,795	-0.90%	84	96	-12.50%	\$218,136	\$227,316	-4.04%
Livingston County	1,822	2,338	-22.07%	\$425,258	\$413,940	2.73%	129	133	-3.01%	\$449,905	\$402,839	11.68%
Oakland County	11,442	15,035	-23.90%	\$430,918	\$412,600	4.44%	801	935	-14.33%	\$406,673	\$371,167	9.57%
Macomb County	8,261	10,358	-20.25%	\$285,838	\$276,394	3.42%	623	649	-4.01%	\$272,170	\$264,101	3.06%
Mason-Oceana-Manistee Board of REALTORS®	904	1,119	-19.21%	\$271,186	\$268,073	1.16%	63	71	-11.27%	\$276,456	\$249,645	10.74%
Midland Board of REALTORS®	855	1,100	-22.27%	\$257,463	\$256,185	0.50%	70	69	1.45%	\$234,645	\$253,356	-7.39%
Monroe Down River Association of REALTORS®	1,524	1,827	-16.58%	\$245,697	\$235,373	4.39%	103	152	-32.24%	\$239,453	\$208,385	14.91%
Montcalm County Association of REALTORS	620	813	-23.74%	\$238,830	\$229,301	4.16%	45	61	-26.23%	\$231,544	\$204,292	13.34%
Northeastern Michigan Board of REALTORS®	909	984	-7.62%	\$166,839	\$182,135	-8.40%	55	58	-5.17%	\$183,374	\$177,244	3.46%
Saginaw Board of REALTORS®	2,172	2,645	-17.88%	\$189,263	\$184,061	2.83%	191	189	1.06%	\$175,446	\$156,617	12.02%
Sanilac County	364	370	-1.62%	\$217,889	\$216,064	0.84%	19	23	-17.39%	\$214,047	\$189,837	12.75%
Southwestern Michigan Association of REALTORS®	2,651	3,150	-15.84%	\$358,296	\$337,744	6.08%	191	174	9.77%	\$293,979	\$302,751	-2.90%
St. Clair County	1,739	1,939	-10.31%	\$262,400	\$242,689	8.12%	118	145	-18.62%	\$242,161	\$228,711	5.88%
St. Joseph County Association of REALTORS®	652	763	-14.55%	\$245,589	\$257,009	-4.44%	48	45	6.67%	\$269,143	\$214,933	25.22%
Aspire North Association of REALTORS®	2,540	2,772	-8.37%	\$502,947	\$466,637	7.78%	189	175	8.00%	\$457,407	\$406,990	12.39%
Tuscola County	404	433	-6.70%	\$188,237	\$177,851	5.84%	27	28	-3.57%	\$170,744	\$166,821	2.35%
Upper Peninsula Association of REALTORS® *	2,496	2,867	-12.94%	\$205,373	\$191,342	7.33%	162	165	-1.82%	\$220,360	\$177,503	24.14%
Water Wonderland Board of REALTORS®	2,736	3,115	-12.17%	\$230,643	\$218,461	5.58%	169	177	-4.52%	\$201,938	\$192,311	5.01%
West Central Association of REALTORS®	8,966	10,310	-13.04%	\$209,923	\$196,017	7.09%	192	211	-9.00%	\$203,370	\$197,798	2.82%
West Michigan Lakeshore Association of REALTORS®	4,609	5,411	-14.82%	\$337,179	\$331,848	1.61%	325	393	-17.30%	\$355,666	\$310,818	14.43%
TOTALS	118,513	143,368	-17.34%	\$276,371	\$264,247	4.59%	8,820	10,169	-13.27%	\$266,346	\$240,632	10.69%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula